Financial Statements

August 31, 2023

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Professional Corporation, CPAs Tax | Audit | Advisory

INDEPENDENT AUDITOR'S REPORT

To the Members of Dancer Transition Resource Centre / Centre de Ressources et Transition pour Danseurs

Opinion

We have audited the financial statements of Dancer Transition Resource Centre / Centre de Ressources et Transition pour Danseurs (the "Centre"), which comprise the statement of financial position as at August 31, 2023, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Centre as at August 31, 2023, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Centre in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Centre's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Centre or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Centre's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists.

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Independent Auditor's Report to the Members of Dancer Transition Resource Centre / Centre de Ressources et Transition pour Danseurs *(continued)*

Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial information.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Centre's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Centre's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Centre to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Hogg, Shain & Scheck PC

Toronto, Ontario December 21, 2023 Authorized to practise public accounting by the Chartered Professional Accountants of Ontario

Statement of Financial Position As at August 31, 2023

		2023		2022
ASSETS				
CURRENT				
Cash	\$	177,259	\$	130,885
Short-term investments (Note 3)		399,417		321,682
Accounts receivable		25,638		32,444
Prepaid expenses	_	11,410		2,995
		613,724		488,006
LONG-TERM INVESTMENTS (Note 3)	_	1,687,423		1,619,680
	\$	2,301,147	\$	2,107,686
LIABILITIES				
CURRENT				
Accounts payable and accrued liabilities (Note 4)	\$	43,568	\$	28,552
Prepaid membership fees		23,800		9,745
Deferred revenues (Note 5)		162,225		30,000
Dancer grants payable		382,408		398,45
Canada Emergency Business Account loan (Note 6)	_	60,000		
		672,001		466,748
CANADA EMERGENCY BUSINESS ACCOUNT LOAN PAYABLE (Note 6)				60,000
EOAN FATABLE (Note 0)	-	(22.001		
	_	672,001		526,748
NET ASSETS				
ENDOWMENT FUND - WALTER CARSEN (Note 7)		200,000		200,000
ENDOWMENT FUND - AMANDA HANCOX (Note 7)		500,000		500,000
INTERNALLY DESIGNATED (Note 8)		880,800		880,800
UNRESTRICTED	_	48,346		138
	_	1,629,146		1,580,938
	\$	2,301,147	\$	2,107,686
COMMITMENTS (Note 9)				
SIGNIFICANT EVENT (Note 15)				
, ,		,		
APPROVED ON BEHALF OF THE BOARD		J.		
Patucia Frasa Director Cynth	· K	oce	Dire	ector

Statement of Operations

Year Ended August 31, 2023

		2023		2022
REVENUES				
Grants (Note 10)	\$	769,245	\$	718,662
Grants – projects (Note 10)	4	545,500	4	23,417
Donations and fundraising (Note 11)		196,890		169,764
Government assistance		,		,
Department of Canadian Heritage - Recovery Fund		-		90,000
Canada Council for the Arts - Reopening Fund		-		10,000
Interest and other (Note 13)		76,004		62,311
Membership fees		67,650		70,871
Realized gain (loss) on investments		(14,145)		(14,384)
		1,641,144		1,130,641
EXPENSES				
Programs and services				
Conferences, workshops and outreach		600,162		63,743
Dancer grants and awards		393,351		430,075
Regional programs and services		151,157		194,847
Dancer consulting services (Note 12)		121,084		156,173
		1,265,754		844,838
Administrative				
Salaries and benefits (Note 12)		231,179		206,559
Office and purchased services		54,220		80,922
Digital transformation project (Note 10)		35,000		-
Professional fees		34,633		24,693
Rent (Note 12)		19,559		22,568
Amortization of property and equipment		-		8,724
		374,591		343,466
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES FROM				
OPERATIONS		799		(57,663)
OTHER		45 400		/44 / 45=>
Unrealized gain (loss) on investments		47,409		(114,423)
Expenditures on Strategic Initiatives (Note 8)	_	-		(34,987)
	_	47,409		(149,410)
EXCESS (DEFICIENCY) OF REVENUES OVER EXPENSES	\$	48,208	\$	(207,073)

DANCER TRANSITION RESOURCE CENTRE / CENTRE DE RESSOURCES ET TRANSITION POUR DANSEURS Statement of Changes in Net Assets

Year Ended August 31, 2023

	ndowment nd - Walter Carsen	Fur	ndowment nd - Amanda Hancox	Internally Jesignated	Ur	nrestricted	Total 2023	Total 2022
NET ASSETS - BEGINNING OF YEAR Excess (deficiency) of revenues over expenses Interfund transfer (Note 8)	\$ 200,000	\$	500,000	\$ 880,800	\$	138 48,208	\$ 1,580,938 48,208	\$ 1,788,011 (207,073)
NET ASSETS - END OF YEAR	\$ 200,000	\$	500,000	\$ 880,800	\$	48,346	\$ 1,629,146	\$ 1,580,938

Statement of Cash Flows Year Ended August 31, 2023

	2023	2022
OPERATING ACTIVITIES		
Excess (deficiency) of revenues over expenses	\$ 48,208	\$ (207,073)
Items not affecting cash:		
Amortization of property and equipment	-	8,724
Leasehold inducement	-	(3,150)
Unrealized (gain) loss on investments	 (47,409)	114,423
	 799	(87,076)
Changes in non-cash working capital:		
Accounts receivable	6,806	56,430
Prepaid expenses	(8,415)	2,161
Accounts payable and accrued liabilities	15,016	10,697
Prepaid membership fees	14,055	(7,555)
Deferred revenues	132,225	(19,352)
Dancer grants payable	 (16,043)	(48,427)
	 143,644	(6,046)
Cash flows from (used by) operating activities	 144,443	(93,122)
INVESTING ACTIVITIES		
Proceeds from (purchase of) short-term investments (net)	(77,735)	29,700
Proceeds from (purchase of) long-term investments (net)	(20,334)	(9,397)
	 (1)2 2)	-
Cash flows from (used by) investing activities	 (98,069)	20,303
NET INCREASE (DECREASE) IN CASH	46,374	(72,819)
CASH - BEGINNING OF YEAR	 130,885	203,704
CASH - END OF YEAR	\$ 177,259	\$ 130,885

Notes to Financial Statements Year Ended August 31, 2023

1. NATURE AND PURPOSE OF THE ORGANIZATION

Dancer Transition Resource Centre (the "Centre") was incorporated by letters patent as a not-for-profit organization under the Canada Corporations Act and was continued under the Canada Not-for-profit Corporations Act. The Centre is exempt from income tax in Canada as a registered national arts organization, which qualifies for tax-exempt status under subsection 149.1(6) of the Income Tax Act (Canada).

The mission of the Centre is to serve professional Canadian dancers from diverse backgrounds, dance forms and practices, both at home and abroad, by being a resource for career development and transition.

In addition to the Centre's National office in Toronto, there are staffed virtual offices in Vancouver and Montreal along with regional representatives in other provinces, which assist the Centre in carrying out its mandate. The operations, assets and liabilities associated with the activities of all representatives and all offices are included in these financial statements.

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Basis of Presentation

These financial statements are the representation of management. They have been prepared in accordance with Canadian accounting standards for not-for-profit organizations ("ASNPO") in Part III of the CPA Canada Handbook and include the following significant accounting policies.

Net assets

The net assets of the Centre have been divided into three categories that reflect the following:

- Endowment funds Endowments to be held and invested in perpetuity (*Note 7*).
- Internally designated Net assets designated by the Board of Directors to be held as a reserve to provide for future financial stability of the Centre, including a risk contingency reserve and a reserve for strategic initiatives. The investment income earned on designated funds is available for operations (Note 8).
- Unrestricted The balance of net assets earned from operations.

Revenue recognition

The Centre follows the deferral method of accounting for contributions. Restricted contributions, including grants, donations and fundraising, are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Endowment contributions are recognized as direct increases in net assets when received.

Membership fees are recognized when received. Fees clearly indicated for the next fiscal year are recorded as deferred revenues.

Interest and other income are recognized when earned. Realized and unrealized gains (losses) are recognized when they arise. Related investment costs are expensed as incurred.

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Notes to Financial Statements Year Ended August 31, 2023

2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

Donated goods and services

Donated goods and services, which are not normally purchased by the Centre, are not recorded in the

The operations of the Centre depend on the contributions of time by volunteers, the fair value of which cannot be reasonably determined and are not reflected in these financial statements.

Expense recognition

Expenses are recorded when goods or services are consumed. The full amount of all awards, including special awards, is recorded in the year the awards are granted.

Property and equipment

Property and equipment are recorded at cost less accumulated amortization. They are amortized on a straight-line basis over their estimated useful lives as follows:

Leasehold improvements Over the lease term Furniture and equipment 3 years

Impairment of long-lived assets

Management tests for impairment whenever events or changes in circumstances indicate the carrying amount of the assets may not be recoverable. Recoverability is assessed by comparing the carrying amount to the projected future net cash flows that the long-lived assets are expected to generate through their direct use and eventual disposition. When a test for impairment indicates the carrying amount of an asset is not recoverable, an impairment loss is recognized to the extent the carrying value exceeds its fair value.

Financial instruments

The Centre's financial instruments consist of cash, short-term investments, accounts receivable, long-term investments, accounts payable, dancer grants payable and Canada Emergency Business Account loan payable.

All financial instruments are initially measured at fair value, and subsequently, at amortized cost, with the exception of long-term investments, which are measured at fair value. Changes in fair value of long-term investments are recognized as unrealized gains (losses) in the Statement of Operations.

Impairment of financial instruments

Financial assets measured at cost or amortized cost are tested for impairment if there are indications of possible impairment. A previously recognized impairment loss may be reversed to the extent of the improvement, either directly or by adjusting the allowance account, provided it is no greater than the amount that would have been reported at the date of the reversal had the impairment loss not been recognized previously. The amount of any write down or reversal is recognized in the Statement of Operations.

Use of estimates

The preparation of financial statements in conformity with ASNPO requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Such estimates are reviewed periodically and any adjustments are reported in the year in which they become known. Such estimates include the collectability of accounts receivable and accrued liabilities. Actual results could differ from these estimates.

Notes to Financial Statements Year Ended August 31, 2023

3.	INVESTMENTS	2023 Cost Market				2022 Cost Market					
	Cash and short-term investments Canadian equities US equities International equities Fixed income	\$	679,468 139,451 109,103 213,906 933,536	\$	679,217 \$ 184,685 154,822 232,726 835,390	585,468 \$ 149,326 113,847 189,875 938,879	585,113 199,605 140,540 182,774 833,330				
			2,075,464		2,086,840	1,977,395	1,941,362				
	Less: short-term investments	\$	(399,417)	\$	(399,417) \$	(321,682) \$	(321,682)				
		\$	1,676,047	\$	1,687,423 \$	1,655,713 \$	1,619,680				

Investments held under long-term cover the amounts set aside as endowment and internally designated net assets, including investment income earned and reinvested.

Fixed income investments consist of government and corporate bonds and commercial mortgages, which earn interest ranging from 1.50% to 3.75% (2022 - 1.50% to 3.75%), with maturity dates from June 2024 to June 2033 (2022 - June 2024 to June 2032).

4. GOVERNMENT REMITTANCES PAYABLE

Accounts payable and accrued liabilities at August 31, 2023 include government remittances payable of \$nil (2022 - \$nil).

Notes to Financial Statements Year Ended August 31, 2023

5. DEFERRED REVENUES

Deferred revenues consist of the following:

	2023			2022		
Department of Canadian Heritage	\$	57,471	\$	15,000		
Toronto Arts Council		15,000		15,000		
Deferred government funding		72,471		15,000		
Corporate Contribution		74,754		-		
Scholarship contribution		15,000		15,000		
	\$	162,225	\$	30,000		

The continuity of deferred revenues is as follows:

 2023		2022
\$ 30,000	\$	49,352
1,643,860		892,491
(1,314,745)		(742,079)
 (196,890)		(169,764)
\$ 162,225	\$	30,000
\$ 	\$ 30,000 1,643,860 (1,314,745) (196,890)	\$ 30,000 \$ 1,643,860 (1,314,745) (196,890)

6. CANADA EMERGENCY BUSINESS ACCOUNT LOAN PAYABLE

The Centre obtained the Canada Emergency Business Account ("CEBA") loan of \$60,000, which is non-interest bearing up to the initial term date of January 18, 2024. If at least \$40,000 of the loan amount is repaid by January 18, 2024, the remaining balance will be forgiven.

As of January 19, 2024, outstanding loans, including those that are captured by the refinancing extension, will convert to three-year term loan, subject to interest at 5% per annum. The term loan repayment date is extended by an additional year from December 31, 2025, to December 31, 2026.

7. ENDOWMENT FUNDS

In fiscal 2013, the Centre received an endowment to be held and invested in perpetuity as The Walter Carsen Retraining Endowment Fund. Income from the fund supports dancers who qualify for retraining.

In fiscal 2020, the Centre received another endowment to be held and invested in perpetuity as The Amanda Hancox Endowment Fund. Income from the fund provides a scholarship for a dancer for a minimum period of one year to a maximum of \$20,000.

Notes to Financial Statements Year Ended August 31, 2023

8. INTERNALLY DESIGNATED NET ASSETS

During fiscal 2022, the Board approved a transfer of \$39,200 from internally designated net assets to unrestricted net assets to release certain reserves related to strategic initiatives that were undertaken during the year. The Centre undertook two strategic initiatives during fiscal 2022. One project was a pilot workshop specifically targeted to the needs of IBPOC (Indigenous, Black and People of Colour) dancers, and is ongoing. The other project involved the use of technology to strengthen the business operations of the Centre. The initial phase of this project was completed in fiscal 2022.

9. COMMITMENTS

The Centre is committed under two lease agreements for its offices in Toronto until August 31, 2025, and Montreal until December 31, 2023. Rent is adjusted annually to reflect changes in common area costs. The Centre also maintains staffed virtual offices in Vancouver and Montreal with no lease commitment for these virtual offices.

Minimum annual lease payments are as follows:

	Toronto Office		Montreal Office			Total
2024 2025	\$	75,010 80,780	\$	5,335	\$ \$	80,345 80,780

10. GRANTS

	2023		2022
Department of Canadian Heritage - core Canada Council for the Arts - operating Ontario Arts Council - operating Cultural Human Resource Council Toronto Arts Council - operating	\$	635,417 50,000 49,503 19,325 15,000	\$ 600,000 50,000 49,503 19,159
1 0		769,245	718,662

In addition, the Centre received the following grants for special projects:

	 2023	2022
Department of Canadian Heritage	510,500	-
Canada Council for the Arts	 35,000	23,417
	 545,500	23,417
Grand total	\$ 1,314,745	\$ 742,079

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Notes to Financial Statements Year Ended August 31, 2023

10. GRANTS (continued)

During fiscal 2023, the Centre undertook and completed a project, funded by the Department of Canadian Heritage, to assist with recovery from COVID-19 in the performing arts sector by delivering various programs to help dancers improve their personal, economic and career circumstances. The costs associated with this project are reported as part of Conferences, workshops & outreach expenses in the Statement of Operations.

Also during fiscal 2023, Canada Council for the Arts funded a project to help build digital capacity of the Centre. The associated expenses are reported in the Statement of Operations as the Digital transformation project.

11. DONATIONS AND FUNDRAISING

	 2023	2022
Corporate	\$ 72,029	\$ 82,879
Corporate - project	50,246	-
Individuals	47,015	68,885
Foundations	 27,600	18,000
	 196,890	169,764

During fiscal 2023, the Centre received an initial tranche of funding for a multi-year project to support performing dance artists across the country in strengthening their career resiliency. The direct project costs are reported as part of Conferences, workshops & outreach expenses in the Statement of Operations.

12. COST ALLOCATIONS

Staff perform more than one function within the Centre, and accordingly, their salaries and benefits have been allocated based on an estimate of the time devoted to each of these functions. Office costs are allocated based on estimated usage of space. These expenses have been allocated in the statement of operations as follows:

	F	Personnel		Rent/Office		2023		2022	
Program and services Administrative	\$	89,418 231,179	\$	31,666 19,559	\$	121,084 250,738	\$	156,173 229,127	
	\$	320,597	\$	51,225	\$	371,822	\$	385,300	

13. ENDOWMENT HELD BY THE ONTARIO ARTS FOUNDATION

The Ontario Arts Foundation ("OAF") operates an Ontario Arts Endowment Fund Program, in which it holds and administers funds on behalf of arts organizations. The assets held in this Fund, on behalf of the Centre, are controlled and managed by the OAF in accordance with its investment and income distribution policies and, accordingly, are not reflected in these financial statements.

During the fiscal year ended August 31, 2023, the Centre received \$9,056 (2022 - \$9,699) in investment income from the Fund.

As at August 31, 2022, the market value of the assets held for the Centre by the OAF was \$189,518 (2022 - \$171,701).

Notes to Financial Statements Year Ended August 31, 2023

14. FINANCIAL RISKS

Financial instruments expose the Centre to risks which may affect the cash flows of the Centre. The following are those financial instruments considered particularly significant and their related financial risks.

Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Centre manages its liquidity risk by monitoring actual and projected cash flows to ensure that it will always have sufficient liquidity to meet its liabilities when due. The Centre expects to meet its financial obligations for accounts payable and accrued liabilities and dancer grants payable through cash flows from operations.

Currency risk

Currency risk is the risk to the Centre that arise from fluctuations of foreign exchange rates and the degree of volatility of these rates. The Centre is exposed to foreign currency exchange risk on its investments held in US and international equities.

Interest rate risk

Interest rate risk is the risk that the value of a financial instrument might be adversely affected by a change in the market interest rates. The Centre is exposed to interest rate risk on its fixed income investments.

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from currency or interest rate risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The Centre is exposed to other price risk arising from its investments in Canadian equities.

It is management's opinion that the Centre is not exposed to significant credit risk arising from its financial instruments.

15. SIGNIFICANT EVENT

On March 11, 2020, the World Health Organization characterized the outbreak of a strain of the novel coronavirus ("COVID-19") as a pandemic, which resulted in a series of public health and emergency measures were put in place to combat the spread of the virus.

During fiscal 2023, the demand for the Centre's core services and programs remained stable. The duration and impact of COVID-19 are unknown at this time. It is not possible to reliably estimate the impact that the length and severity of these developments will have on the financial results and condition of the Centre in future years. Management and directors continue to closely monitor and assess the impact on operations. It is the opinion of the management and directors that the Centre will have sufficient resources to mitigate any potential negative impact that may occur in fiscal 2024 as a result of ongoing COVID-19 implications.